

## TCOB CONSULTING AND TRAINING SOLUTIONS

### What is TCOB?

- Taking Care of Business (TCOB) is POWERinU's approach to assist enterprises who commit **to embark on and sustain business innovation and improvement efforts** to achieve their strategic and operational mission, vision and goals.
- Taking care of business means partnering with an enterprise to define or re-define their mission, vision, strategies and actions; then working together on specific leadership, management and functional areas to execute the defined strategies and actions – be it in terms of leading change, achieving results or delighting customers; and finally sustaining the positive impacts through **transformed and committed organization, teams and individuals**.
- TCOB practices a **stakeholder-centered consulting process** that may utilize classic or new interventions and tools such as focus group survey & discussions, executive profiling & diagnostic tools, framework formulations, facilitated workshops, specific training programs, 1-1 or small group coaching & mentoring, teambuilding activities, executive retreats, on-site or online consulting services, and other customized services.
- At the foundation of our consulting process are **sound project management and change management principles and processes** that guide us and our key stakeholders as we collaborate to achieve the defined project or program mission, vision, goals and actions.
- Directing, delivering and supporting our TCOB projects or programs are **highly experienced and qualified professionals** in various areas of expertise such as leadership, management, HR, OD, sales, finance, operations, change and project management, and in diverse industries such as BPO, IT, finance, healthcare, government, manufacturing and commercial, among others. Every key project has a team lead and a support team.

### Why TCOB?

#### TCOB helps businesses to:

- Be constantly aware of the global & regional changes and the impact to business priorities.
- Keep an eye on areas for improvement and strategically act upon them.
- Manage inherent weaknesses in business and the risks resulting from the threats.
- Harness strengths to leverage in seizing opportunities for business growth.



TCOB is our way of empowering businesses in various sectors in Singapore, Philippines and the rest of the world.

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## TCOB Solutions To Take Care of Your Business

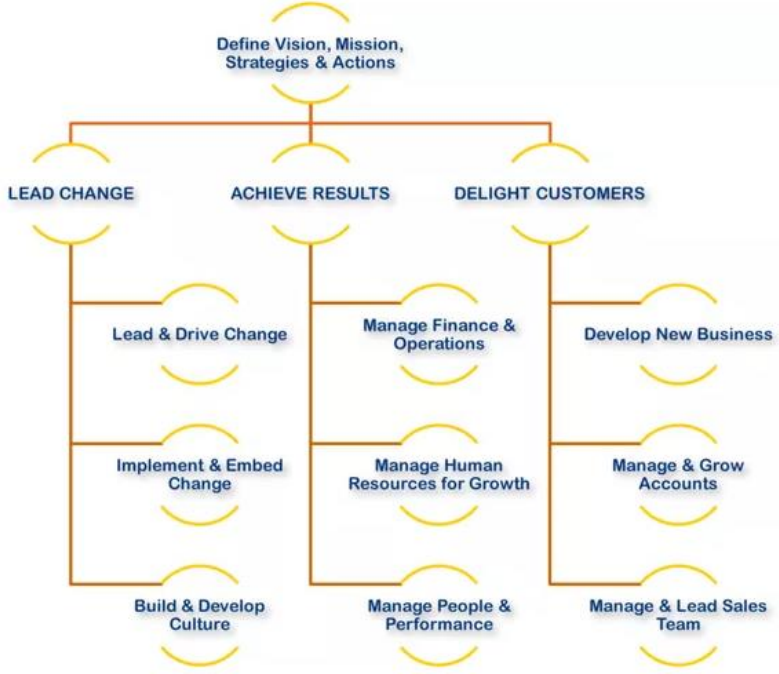


### TCOB Training Programs:

*Flexible to Suit Your Needs*

*All TCOB programs can be packaged in many different ways*

- **Ready off-the-shelf or Customized content**
- **Modular:** choose from “lunch & learn” module, half day session, 1-day or 2/3 day workshops
- **Multi-modal delivery:** Face-to-face as standard delivery, with option to go blended (F2F and eLearning) via our partnership with Cegos.



### The TCOB CONSULTING Approach

- **ASSESS & IDENTIFY:** We assess and diagnose the current state and needs of the business and organization.
- **DESIGN & ORGANIZE:** We design the relevant framework, approach, objectives and plan, and organize the project team.
- **DEVELOP & DELIVER:** We develop and deliver the agreed work products or deliverables.
- **EVALUATE & SUPPORT:** We evaluate and recommend next steps or possible improvements, and support post-delivery implementation plans or activities, if needed.

### The TCOB TRAINING Approach

Our TCOB approach ensures training is not a half- or one-day event but an impactful and sustainable program for the business, which we achieve through

- Clear and measurable **LEARNING OUTCOMES**
- **ENGAGEMENT of LEARNERS** through a variety of reflective or interactive learning tools and methods
- Relevant takeaways and transfer of learnings through **TCOB ACTION PLAN**
- Follow-through and execution of action plan through **COACHING or MENTORING**

To deliver our approach, we practice the classic **A-D-D-I-E** model, where we

- **Assess** the learners and learning organization's needs;
- **Design** and **Develop** learner-centered program modules and methodology, working in close collaboration with the business stakeholders;
- **Implement** the program and fully engage participants; and
- **Evaluate** the effectiveness of the program & improve accordingly.