



## THE COACHING CLINIC<sup>®</sup> by Corporate Coach U Developing Leaders in the Millennial Age

**October 24-25, 2019**

**8:30 am – 5:30 pm**

**Belmont Hotel**

*Newport Boulevard, Newport City*

*Pasay City 1309 Metro Manila*

GET DIRECTIONS, CLICK ON THE MAP TO WAZE THE LOCATION

*For Mid-to-High Level  
People Leaders & Managers*

Every participant will receive the official **Coaching Clinic Participant Guide, Coaching Conversation<sup>®</sup> Model Card, PCSI Booklet and Completion Certificate** from Corporate Coach U (USA).

**REGISTER NOW & get as much as Php 8,400.00 OFF!**

Click here to go to the **[REGISTRATION SITE](#)**.

[Registration@powerinu.com.ph](mailto:Registration@powerinu.com.ph)

Tel. No: (+632) 8592931

The **Coaching Clinic®** is a **two-day leadership program** designed to train managers, executive leaders and supervisors to use coaching techniques in their work relationships, and thus, **gain the advantages of bringing a coach approach to managing people.**

## What do recent studies say about Coaching?

- In a companywide internal review at Google in 2013 to establish what made an effective manager, “being a good coach” came top of a long list—trumping technical expertise. The millennial generation, who already constitute the largest segment of the workforce, crave coaching by their managers.
- In a 2017 *Financial Times* survey that asked what skills employers are looking for in MBA graduates, coaching was listed as being one of the most difficult to recruit.

Source: <https://www.economist.com/whichmba/academic-view-call-coaching-skills-today-s-leaders>

Corporate Coach U’s **The Coaching Clinic®** provides a **coaching toolkit of knowledge, techniques and practiced skills** that managers and leaders can apply competently and confidently in their work situation to gain immediate benefits. **Applying these skills spurs rapid development of individuals and teams, and fosters leadership potential.**

## PROGRAM

### DAY 1

**Being a Coach – A Model of Trust and Creating a Coaching Environment, Personal Paradigm Shifts**  
**The Five-Step Process of Coaching in the Workplace - The Coaching Conversation Model**  
**Coaching Skills – Contextual Listening, Discovery Questioning**

### DAY 2

- **Coaching Skills (cont’d) - Messaging, Acknowledging**
- **Personal Coaching Styles Inventory (PCSI) - Defining Your Personal Style & Recognizing The Styles of Others**
- **Coaching in Organizations - Creating a Powerful Definition of Coaching, Coaching to Commitment, Challenges to Coaching**
- **Creating an Action Plan to Implement Coaching, Follow-Up & Peer Coaching**

	EARLY BIRD RATE		REGULAR RATE
	Until August 10, 2019 (20% Discount)	Until September 20, 2019	
<b>Individual Registrant</b>	Php 28,000.00	Php 31,500.00	Php 35,000.00
<b>For 2 pax or more</b> (Additional 5% Discount)	Php 26,600.00 per head	Php 29,925.00 per head	Php 33,250.00 per head

**REGISTER NOW & get as much as Php 8,400.00 OFF!**

Click here to go to the **REGISTRATION SITE.**

[Registration@powerinu.com.ph](mailto:Registration@powerinu.com.ph)

Tel. No: (+632) 8592931